

INCREDIBLE INDIA!





INDIA PROVIDES ONE OF THE BEST EXAMPLES OF A COUNTRY WHICH HAS SUCCESSFULLY INCREASED USE OF CLEAN COOKING METHODS WITH A NEAR TRIPLING IN LEVELS OF ACCESS OVER THE PAST 20 YEARS

THE PRADHAN MANTRI UJJWALA YOJANA (PMUY) SCHEME

IN 2012; TWO THIRDS OF RURAL HOUSEHOLDS IN INDIA WERE STILL RELYING ON HARMFUL COOKING METHODS



LAUNCH DATE:



NEW LPG DISTRIBUTORS



80 MILLION

HELPED TO COVER THE UPFRONT COST RESULTING IN 80 MILLION NEW HOUSEHOLDS SWITCHING TO LPG



\$1 BILLION USD WORTH OF FUNDING



TARGET: WOMEN AND FAMILIES BELOW THE POVERTY LINE



INCLUDES **"PAY-AS-YOU-GO"** (PAYG) TECHNOLOGY



+ 40%

40% INCREASE IN LPG CONSUMPTION BETWEEN 2014-2019



22% TO 64%

LEVELS OF ACCESS TO LPG IN INDIA HAVE INCREASED FROM JUST 22% OF ITS POPULATION IN 2000 TO 64% BY 2019



THIS INCREASED OCCURRED DESPITE A 30% RISE OF INDIA'S POPULATION OVER THE SAME 19-YEAR PERIOD



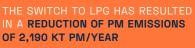
3,800 SMOKELESS VILLAGES

A "SMOKELESS VILLAGE" INITIATIVE, AIMED AT PROVIDING LPG ACCESS TO THE MOST REMOTE COMMUNITIES HAS CREATED OVER 3,800 SMOKELESS VILLAGES

IMPACT OF THE SWITCH TO LPG



2,190





-64%

THE DEATH RATE FROM HOUSEHOLD AIR POLLUTION **DECREASED** BY A MASSIVE 64% BETWEEN 1990 AND 2019

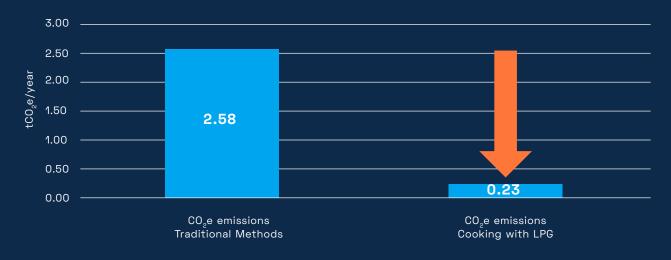


296 MTCO2E/YEAR



US\$ 8 BILLION ANNUAL COSTS SAVINGS THROUGH IMPROVED HEALTH OUTCOMES, PRODUCTIVITY AND WELLBEING GAINS

IMPACT OF THE SWITCH TO LPG FOR A TYPICAL HOUSEHOLD





THE IMPORTANCE OF "PAY-AS-YOU-GO" (PAYG) TECHNOLOGY

PAYG IS A GROUP OF TOOLS, TECHNIQUES, TECHNOLOGIES AND BUSINESS MODELS DESIGNED TO ALLOW LPG TO BE PAID FOR IN MORE FREQUENT, SMALLER TRANSACTIONS, TO ADDRESS ONE OF THE ADOPTION BARRIERS FACED BY POORER HOUSEHOLDS. THE PMUY SCHEME USED SMS MESSAGING IN RURAL AREAS WHERE CUSTOMERS ONLY NEEDED TO SEND A MESSAGE THAT LINKED TO THE DISTRIBUTOR FOR THEIR CYLINDER TO BE REFILLED





